DDGS Report

September 26, 2019

Developing Markets • Enabling Trade • Improving Lives

IN THIS ISSUE:

FOR HISTORICAL REPORTS, CLICK HERE
FOR MORE INFORMATION ON DDGS NUTRITION & FEEDING GUIDES, CLICK HERE

GENERAL COMMENTS

Cash corn prices are 3 cents/bushels higher across the U.S. this week with firmer futures supporting cash bids. Prices for DDGS FOB ethanol plants are steady despite a $2/MT move higher in Kansas City soymeal prices. DDGS are priced at 101 percent of cash corn values, down from last week and below the three-year average of 106 percent. The DDGS/soymeal price ratio is 0.44, steady with last week and slightly above the three-year average.

FOB Gulf DDGS prices are $4/MT lower this week amid broadly quiet export markets. Prices for 40-foot containers to Southeast Asia are steady this week at $239/MT.

DDGS Report

September 26, 2019

Developing Markets • Enabling Trade • Improving Lives

DDGS Price Table: September 26, 2019 (USD/MT) (Quantity, availability, payment and delivery terms vary)			
Delivery Point Quality Min. 35% Pro-fat combined	**October**	**November**	**December**
Barge CIF New Orleans	180	183	183
FOB Vessel GULF	192	194	194
Rail delivered PNW	212	214	214
Rail delivered California	218	219	220
Mid-Bridge Laredo, TX	215	215	216
FOB Lethbridge, Alberta	193	193	193
40 ft. Containers to South Korea (Busan)	232	223	225
40 ft. Containers to Taiwan (Kaohsiung)	229	222	224
40 ft. Containers to Philippines (Manila)	238	237	239
40 ft. Containers to Indonesia (Jakarta)	234	229	232
40 ft. Containers to Malaysia (Port Kelang)	235	230	232
40 ft. Containers to Vietnam (HCMC)	232	233	236
40 ft. Containers to Japan (Yokohama)	236	233	236
40 ft. containers to Thailand (LCMB)	236	239	242
40 ft. Containers to China (Shanghai)	227	225	227
40 ft. Containers to Bangladesh (Chittagong)	255	253	255
40 ft. Containers to Myanmar (Yangon)	252	256	258
KC Rail Yard (delivered ramp)	192	193	195
Elwood, IL Rail Yard (delivered ramp)	187	188	190

*Source: World Perspectives, Inc. *Prices are based on offer indications only; terms of delivery, payment and quality may vary from one supplier to another, impacting the actual value of the price.*

OCEAN FREIGHT MARKET

Bears were in control of the freight market this week. Physical and paper values in the Capesize market declined while the Panamax market followed. The Supramax and Handymax sectors held up much better than the larger vessels. African swine fever, trade wars, and the slowing of global economic growth continue to weigh on freight markets. Some Dry-Bulk publications are trying to call this pull back a simple technical correction, but it is much more than that. Both Dry-Bulk and Containerized freight markets desperately need better cargo demand and growth. On the container side we are not seeing the normal pre-holiday rush for freight, as it seems that retailers have made their purchases early due to fears over the tariff wars. Something is going to have to change for the better or we will see a rapid acceleration of shipping consolidation.

Source: O'Neil Commodity Consulting

Bulk Freight Indices for HSS — Heavy Grain, Sorghum and Soybeans* September 26, 2019			
Route and Vessel Size	**Current Week (USD/MT)**	**Change from Previous Report**	**Remarks**
55,000 U.S. Gulf-Japan	$51.50	Down $0.75	Handymax $53.00 mt
55,000 U.S. PNW- Japan	$28.75	Down $0.75	Handymax $29.75 mt
66,000 U.S. Gulf – China PNW to China	$50.50 $28.25	Down $0.75 Down $0.75	North China
25,000 U.S. Gulf- Veracruz, México	$18.75	Down 0.25	3,000 MT daily discharge rate
30-35,000+ U.S. Gulf- Veracruz, México	$16.00	Unchanged	Deep draft and 6,000 MT per day discharge rate.
25-35,000 U.S. Gulf – East Coast, Colombia From Argentina	$21.00 $36.00	Down $0.50	West Coast Colombia at $31.00
43-45,000 U.S. Gulf - Guatemala	$29.25	Unchanged	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	$36.50	Down $0.50	8,000 mt daily discharge
26-30,000 US Gulf-Morocco	$37.50	Unchanged	3,000 mt daily discharge
26-30,000 US Gulf-Morocco	$38.00	Down $0.50	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt PNW to Egypt	$31.75 $32.00	Down $0.50	60,000 -55,000 mt Romania- Russia- Ukraine $18.75 -$16.75 -$17.00 (France $21.25-$21.50)
60-70,000 U.S. Gulf – Europe, Rotterdam	$20.00	Down $1.00	Handymax at +$1.75 more
Brazil, Santos – China	$39.50	Down $1.00	54-59,000 Supramax-Panamax
Brazil, Santos – China	$40.00	Unchanged	60-66,000 Post Panamax
Itacoatiara-Port Upriver North Brazil	$41.25	Unchanged	60-66,000 mt
56-60,000 Argentina/Rosario – China, Deep Draft	$42.25	Down $1.00	Upriver with BB Top Off $45.25

Source: O'Neil Commodity Consulting
**Numbers for this table based on previous night's closing values.*

LATEST EXPORT FIGURES

Calendar Year (January-December):

Partner	CY 16	CY 17	CY 18	JAN18-JUL18	JAN19-JUL19	Change 18-19 YTD (%)	Change 18-19 YTD (MT)
World Total	*11,308,964*	*11,027,217*	*11,805,677*	*6,726,845*	*6,184,422*	*-8%*	*-542,423*
Mexico	1,907,573	2,184,385	2,012,744	1,222,009	1,222,154	0%	145
Vietnam	1,153,660	308,356	1,246,899	637,165	684,285	7%	47,120
Korea, South	889,190	960,916	1,139,457	680,667	745,423	10%	64,756
Thailand	753,381	739,453	1,017,601	564,703	272,381	-52%	-292,322
Turkey	789,613	1,417,099	887,129	767,808	411,408	-46%	-356,400
Indonesia	355,355	728,185	844,722	396,113	536,216	35%	140,103
Canada	518,272	707,259	664,461	390,971	387,261	-1%	-3,710
Japan	314,561	473,528	466,503	253,521	305,442	20%	51,921
Ireland	255,958	347,360	396,265	188,270	166,436	-12%	-21,834
United Kingdom	162,250	213,394	323,780	62,362	107,818	73%	45,456
Israel(*)	176,902	257,972	276,156	171,842	141,185	-18%	-30,657
New Zealand(*)	71,408	183,857	250,081	111,395	69,827	-37%	-41,568
Taiwan	216,738	255,019	220,548	118,743	128,266	8%	9,523
Colombia	181,762	207,653	220,222	116,006	97,527	-16%	-18,479
Spain	195,132	297,687	213,717	138,018	61,604	-55%	-76,414
Philippines	161,224	137,935	199,510	88,807	128,627	45%	39,820
Egypt	141,440	138,414	193,254	155,944	64,566	-59%	-91,378
China	2,341,650	371,667	192,174	102,607	75,373	-27%	-27,234
Morocco	165,841	250,419	190,682	104,071	115,603	11%	11,532
Bangladesh	35,602	117,010	150,972	80,225	102,736	28%	22,511
Costa Rica	84,896	89,413	77,142	49,370	47,070	-5%	-2,300
El Salvador	57,647	62,499	70,290	44,541	44,215	-1%	-326
Burma	24,599	36,836	70,156	33,400	37,693	13%	4,293
Guatemala	46,684	52,224	66,435	32,562	38,061	17%	5,499
Malaysia	56,945	74,929	64,862	38,570	36,042	-7%	-2,528
Honduras	42,338	44,618	53,526	31,475	31,940	1%	465
Cambodia	30,034	57,291	52,498	29,115	26,365	-9%	-2,750
Portugal	17,550	55,661	48,614	15,559	6,600	-58%	-8,959

Marketing Year (September-August):

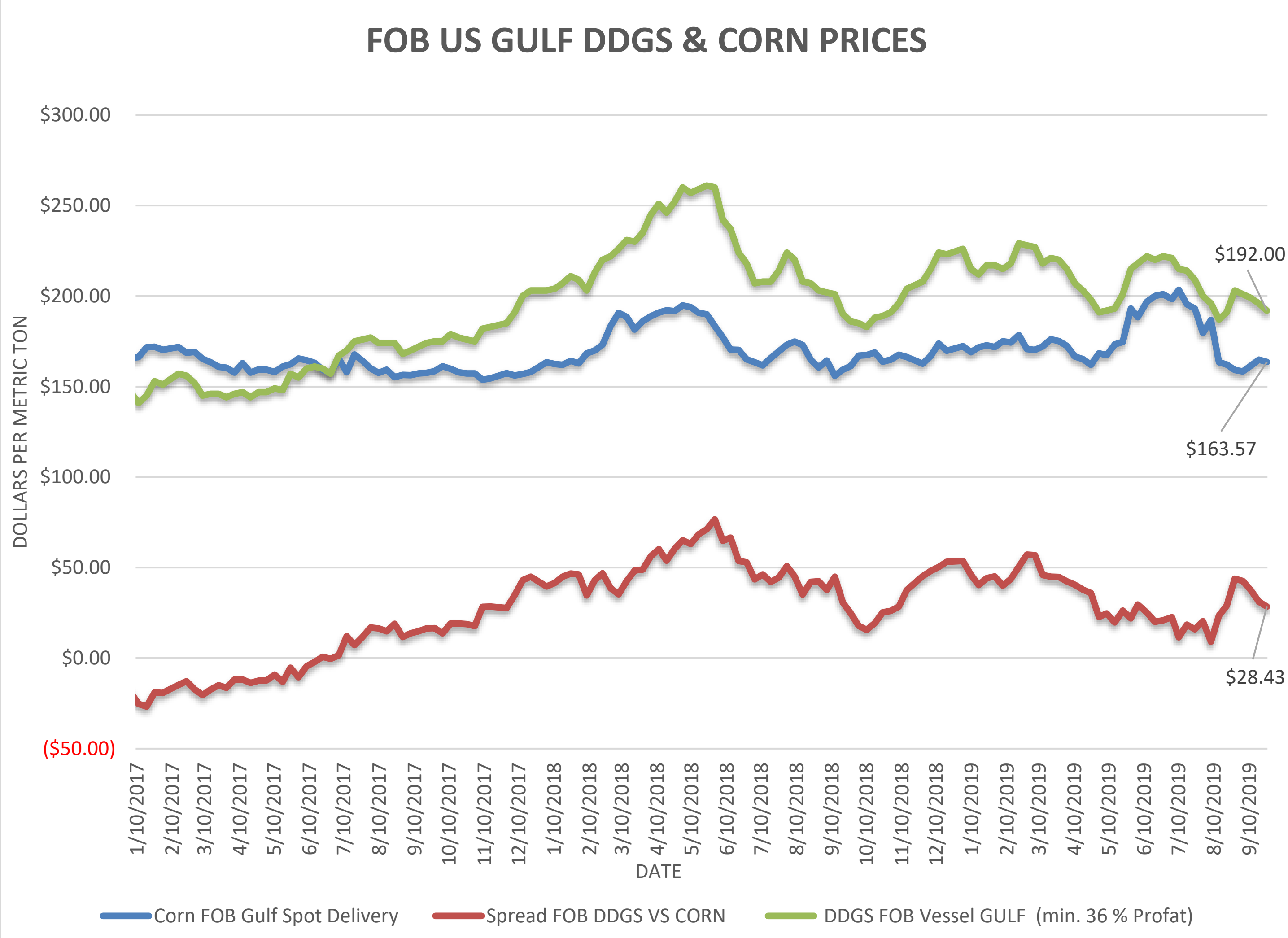
Partner	MY 15/16	MY 16/17	MY 17/18	SEP17-JUL18	SEP18-JUL19	Change 18-19 YTD (%)	Change 18-19 YTD (MT)
World Total	*11,631,097*	*11,057,322*	*11,631,185*	*10,479,864*	*10,111,933*	*-4%*	*-367,931*
Mexico	1,900,979	2,063,793	2,126,783	1,952,684	1,838,790	-6%	-113,894
Korea, South	822,577	967,740	1,177,720	1,051,676	1,078,169	3%	26,493
Turkey	695,540	1,364,617	1,170,598	1,093,373	453,504	-59%	-639,869
Vietnam	985,430	492,917	1,047,601	939,099	1,185,517	26%	246,418
Thailand	582,253	786,940	945,404	853,886	633,761	-26%	-220,125
Indonesia	330,838	512,923	809,469	721,981	897,337	24%	175,356
Canada	548,719	669,247	653,993	605,743	612,501	1%	6,758
Japan	295,280	427,280	462,677	405,657	461,404	14%	55,747
Ireland	269,896	303,244	383,232	324,937	316,136	-3%	-8,801
Israel(*)	202,466	240,468	290,831	241,708	196,376	-19%	-45,332
Egypt	84,278	148,755	245,526	209,674	66,024	-69%	-143,650
New Zealand(*)	32,647	151,075	227,074	188,336	169,775	-10%	-18,561
Taiwan	207,165	261,943	218,083	195,747	207,735	6%	11,988
Morocco	143,042	214,223	211,588	194,951	185,577	-5%	-9,374
Spain	202,981	335,152	206,518	206,518	137,303	-34%	-69,215
Colombia	163,747	209,008	202,317	185,123	184,549	0%	-574
United Kingdom	164,114	214,781	177,559	129,294	320,971	148%	191,677
Philippines	144,381	151,509	163,693	138,033	213,670	55%	75,637
China	3,342,076	735,138	160,715	148,517	152,742	3%	4,225
Bangladesh	27,272	86,822	145,617	131,693	159,559	21%	27,866
Costa Rica	93,507	82,722	84,532	78,774	69,084	-12%	-9,690
Malaysia	42,184	82,100	65,771	59,024	55,587	-6%	-3,437
El Salvador	66,430	62,676	63,421	60,472	67,015	11%	6,543
Cambodia	26,930	48,623	56,729	53,080	46,099	-13%	-6,981
Burma	14,065	35,882	51,814	48,329	70,964	47%	22,635
Honduras	43,510	43,244	51,666	45,285	47,610	5%	2,325
Guatemala	48,087	55,705	48,840	44,523	67,617	52%	23,094

NOTES:

1. Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics
2. (*) denotes a country that is a summarization of its component countries.
3. Users should use cautious interpretation on QUANTITY reports using mixed units of measure. QUANTITY line items will only include statistics on the units of measure that are equal to, grouped commodities. Or are able to be converted to, the assigned unit of measure of the grouped commodities.
4. Product Group : BICO-HS10

CHARTS BASED ON MOST RECENT DATA FROM FAS GATS DATABASE (JULY 2019)

FOB US DDGS AND CORN PRICES



FOB US DDGS AND SOYBEAN MEAL PRICES